

Sara W. Adams

Managing Principal

Ms. Sara W. Adams has been involved for over forty years in all aspects of health care, information systems, and management. She consults with organizations on planning, system selection, and implementation, with a focus on team building and organizational change. Her expertise in project, people and information management along with issue identification and resolution has helped businesses in focusing on their objectives and in making dramatic organizational changes. Her consulting style is to teach those with whom she works, to create self-sufficiency and to apply technology to improve the organization's operations, processes and documentation.



Representative Client Experience

- Engagement and project manager for HIS and ancillary system selections
- Workflow documentation before and after implementation and user satisfaction surveys before and after implementations
- Ancillary system selections included Nutrition, Pharmacy, Critical Care, Surgery and Anesthesia, ADT, Scheduling and Epidemiology
- Engagement manager for agency-wide implementation of Cerner's home care and hospice system
- Project director for selection and implementation of McKesson's home care and hospice system
- Project manager for documentation of home care processes.

Subject Matter Expertise

- Long Term Care, Home Care, and Hospice Information Systems
- Project Planning and Management for System Implementations
- Clinical System Selections
- Workflow Documentation and Process Change

Prior Experience

Previous to working with HCIC and consulting independently, she worked for Ernst & Young as a senior manager in their health care information systems practice where she focused on strategic clinical technologies. Before joining Ernst & Young, she had a successful 18-year career with IBM where she held a variety of positions



- systems engineering, technical and marketing management and product development and administration.

Education/Affiliations

Ms. Adams received a Bachelor of Science degree in Chemistry from Mississippi State University and a Master of Arts degree in psychology with distinction and with emphasis in organizational development from West Georgia College (now known as the University of West Georgia).

She is also involved in local and national professional groups including Healthcare Information & Management Systems Society (HIMSS), the Maryland Healthcare Information & Management Systems Society (MD HIMSS), the National Capital Area HIMSS chapter (NCA HIMSS) of which she was a founding Board member, and attends strategic conferences such as American Medical Informatics Association (AMIA), Long Term Care Health IT Summit, and National Association for Home Care (NAHC). She serves on the Board of Directors of the Community Health Accreditation Program.

Associated with HCIC since 1990

10/2012