

Philip W. Magistro

Senior Associate

Mr. Magistro has over 34 years of healthcare business experience encompassing health information technology consulting, public and private sector program direction and policy creation, executive management, marketing and sales. He has significant experience and has presented nationally on Meaningful Use of EHRs, Health Information Exchange, Patient Centered Medical Home and long-term post-acute care. He has worked closely with state agencies, Medicaid offices, the Office of the National Coordinator, and Centers for Medicare and Medicaid Services on various projects.



Representative Client Experience

- Created the vision and strategic plan for statewide health information exchange working with state agencies, legislators and stakeholders.
- Successfully managed the statewide implementation of a patient-centered medical home initiative involving 780 primary care physicians, 16 insurers and 1.1 million patients.
- Led two Regional Extension Centers in assisting 5000 providers and 13 critical access hospitals to achieve and maintain meaningful use of EHRs.
- Worked closely with EHR vendors, including NextGen, eClinicalWorks, Medent, MOSAIQ and others, as part of assisting providers and resolving issues in meaningful use activities.
- Worked directly with hospitals and ambulatory providers in achieving Meaningful Use stage 1 and 2.
- Successfully led an 18-month CMS Special Innovation Project to improve health information exchange between post-acute care organizations and hospitals.

Subject Matter Expertise

- Meaningful Use of electronic health records
- Health Information Exchange
- Patient-Centered Medical Home
- Long-Term Post-Acute Care
- IT Strategic Planning



Prior Experience

Along with his consulting background, Mr. Magistro has worked as a vendor executive, a Director in the Governor's Office of Health Care Reform and as the Executive Director of two Regional Extension Centers. He has decades of experience working with hospitals, physicians and long-term care organizations to improve patient care through the effective use of electronic health records, health information exchange, and patient-centered medical home activities. He has demonstrated the ability to bring a large, diverse group of stakeholders to consensus.

Education/Affiliations

Mr. Magistro is a graduate of the University Of Pittsburgh with a Bachelor's degree in Economics and a minor in Accounting.

He is a long-standing member of the Healthcare Information and Management Systems Society (HIMSS) and has served as a board member for several organizations including the Pennsylvania eHealth Initiative.

Speaking/Articles

Mr. Magistro has presented at numerous local, regional and national conferences on topics including health information exchange, patient-centered medical home and long-term post-acute care.

Associated with HCIC since 2000

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