



Here's What Clients Are Saying

TESTIMONIALS

"Jim Oakes and his team at HCIC have set the standard for what our organization will expect from consultants in the future. We retained HCIC in late 2011 to assist us with EHR system selection. HCIC's project proposal was specific and transparent, so we knew exactly what value we would receive for our investment. Because of the accurate quoting process, there were no unexpected costs; HCIC stayed precisely on budget and delivered the service as exactly promised. The quality of the advice we received was also superb. HCIC consultants demonstrated a command of the healthcare I.T. industry that allowed us to focus quickly on those products that would be suit our needs. Ever mindful of deadlines, they led us through the request for solution, physician participation, vendor selection and negotiation processes efficiently yet thoroughly, always putting our best interests first. Because we've had HCIC as a partner, we can now go into the implementation process with great confidence that our goals can be achieved."

*Robyn L. Beckwith, M.B.A.
Chief Executive Officer
Tri Rivers Surgical Associates, Inc.
Pittsburg, PA*

"The Meaningful Use report is great and we have already started updating our MU Attestation documentation with your suggestions. We were able to successfully attest on March 30, 2012. Although we felt comfortable with our attestation status, it was reassuring to get the HCIC report supporting our perception of readiness. It has been a long and sometimes difficult road to where we are today and I greatly appreciate the validation you provided which supports the work effort in this project. Thank you again for your insights and direction.....I look forward to working with you and HCIC again in the future."

*Donald Sirk
Director of Information Technology
MedStar St. Mary's Hospital*

"HCIC's assistance was invaluable in helping us calibrate our progress towards our organization's goal of using information technology as a tool to transform the way clinical care is delivered at VHC. We found their assessment to be a powerful approach to identify the areas where we were on track with our goal and single out the areas where we needed to improve. It was an extremely valuable undertaking for our management team and our board."

*David Crutchfield
Vice President and CIO
Virginia Hospital Center, Arlington, VA*

"The "readiness" assessment has proven to be very beneficial for us. First, this exercise forced us to delve further into some of the processes for which we did not have automated measure reporting out of Soarian DSS. Secondly, HCIC has offered excellent guidance on the content and timing of a MU "Evidence Book". That book will serve us near term when we attest and long term as the permanent archive to have available for auditors – as much as six years down the road."

*Dave Vickers
Director of Performance Improvements
Virginia Hospital Center, Arlington, VA*



“Suburban Hospital is very pleased with the work HCIC has done for them”

Suburban engaged HCIC to:

- Develop a strategic information system plan
“They then took the information from that assessment and delivered a plan for the future that is our roadmap today for IT strategic planning”.
 - Guide the system selection
“HCIC helped establish the steps for the system selection process, but allowed the hospital to run much of the process and “plug” HCIC in where they could provide additional expertise. Their flexibility in this regard was unique and of great benefit to Suburban.”
 - Assist with contract negotiations”
“We are confident that they helped us negotiate favorable terms and significant savings”.
- “We would definitely look to HCIC again in the future for assistance with our IT strategy.”

*Christopher T. Timbers
Chief Information Officer
Suburban Hospital*
